

Media release

## **DKSH Extends Exclusive Distribution Agreement with MP Gokyo Food & Chemical in North America**

**DKSH has expanded its exclusive distribution agreement with MP Gokyo Food & Chemical, a leading global manufacturer of ingredients for the personal care industry, to Canada and the USA. By distributing Tamavisco from MP Gokyo, DKSH will drive business opportunities for the partnership across the North American market.**

Zurich, Switzerland, June 30, 2025 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and ingredients, will provide business development, marketing, sales, logistics, and distribution services for Tamavisco, MP Gokyo's trademarked, flagship ingredient, a 100% botanical rheology modifier derived from upcycled tamarind seeds, to Canada and the USA.

Known for its sensory profile and unique gelling properties, Tamavisco is suited to various personal care applications, such as skincare lotions, serums and creams, gentle body washes and shampoos, premium hair masks and treatments, as well as innovative gel formulations. Its natural origin and sustainable upcycling process meet the growing demand for clean, and eco-conscious beauty solutions.

Following their successful collaboration in key European markets, namely Denmark, Finland, France, Italy, Latvia, Poland, Portugal, Spain, Sweden, and the UK, MP Gokyo has once again chosen DKSH to expand its presence in North America. This decision is driven by DKSH's extensive distribution network, strong marketing and sales capabilities, and its broad customer base of personal care and cosmetics manufacturers in the region.

Hidemitsu Wakita, President and CEO, MP Gokyo Food & Chemical, commented: "We are delighted to expand our partnership with DKSH to North America. Our current collaboration in the European market has been successful, built on DKSH's strong presence and mutual trust. By extending this relationship to North America, we aim to deepen our market reach and further contribute to customers' product development through our innovative natural rheology modifier, Tamavisco."

Michelle Delac, Vice President, Global Personal Care Industry, DKSH, commented: "Tamavisco is a premium plant-based solution that perfectly aligns with the sustainability and performance demands of today's personal care industry. We are proud to continue building our relationship with MP Gokyo Food & Chemical and to introduce this outstanding product to our North American customer base through our omni-channel strategy and strong formulation support."

### **About MP Gokyo Food & Chemical**

MP Gokyo Food & Chemical is a distributor and manufacturer of a wide variety of ingredients that are essential to daily life. From Japan, they provide high-quality and unique original polysaccharides suitable for personal care and cosmetic products. [www.mpgfc.co.jp/en/](http://www.mpgfc.co.jp/en/)

### **About DKSH**

For 160 years, DKSH has been delivering growth for companies in Asia and beyond across its Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, DKSH offers sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services, following its purpose of enriching people's lives. DKSH is a participant of the United Nations Global Compact and adheres to its principles-based approach to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 28,060 specialists, generating net sales of CHF 11.1 billion in 2024. DKSH Business Unit Performance Materials distributes specialty chemicals and ingredients for food, pharmaceutical, personal care, and various industrial applications. With 58 innovation centers and regulatory support worldwide, DKSH creates cutting-edge formulations that comply with local regulations. With around 1,720 specialists, the Business Unit generated net sales of CHF 1.4 billion in 2024. [www.dksh.com/pm](http://www.dksh.com/pm)

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